

PAAR “Best Prepared..... Highest Standards”

DATES TO REMEMBER

June 11 *Wake-Up Call Breakfast* – Guest Speaker: Steve Mauk

June 18 *ZipForm 6 Workshop at PAAR* – 9-11AM and 1-3PM

June 24-25 *GRI 203 “Agency”* – 8AM TO 5PM

July 16 *GRI 311 “Environmental Issues”* – 8AM to 5PM

IMPORTANT AAR DATES TO REMEMBER

June 24-25 rCRMS: Mastering the Residential Resale Transaction

Phoenix Association of REALTORS®

<http://www.regonline.com/crmsjune>

June 29 GRI Cyber Day (see below)

registration details coming soon

July 15-16 Seller Representative Specialist (SRS) Course

<http://www.regonline.com/srsjuly>

A NOTE FROM YOUR ASSOCIATION PRESIDENT

Happy Spring to All!

Finally the cold is over. I believe the real estate season is here!

Megan Cummings from AAR posted this wonderful compliment to our Association on Facebook Wednesday, “Congratulations to the Prescott Area Association of REALTORS for showing the ultimate dedication to RAPAC by becoming a Golden R Association member! WAY TO GO! Prescott, its leadership, and its members are to be commended for supporting RAPAC to this degree and for understanding the importance it plays in REALTOR success! Well done President Paula Smith, AE Karla Roberts and oh so amazing local RAPAC Chair, Flo Day”

In this economy it is hard to give but.... If everyone gave \$1.00 we would have 100% participation!

How easy is that? What a great new habit that would be to start.

On a fun note, we are moving along with our mission to form a Young Professionals Group. We now have a Facebook page at **PAYRNAR** that members will hopefully use to share ideas, ask questions and start a new direction for real estate members. We are also sending a new survey so please watch for it.

United We Stand has been moved to September 18 so it can be bigger and better! Support our troops and set aside this day for them. The committee has been doing a fantastic job, check out the website at <http://www.UnitedWeStandPrescott.com>.

I wish all of the PAAR members a great summer of business. Have you noticed very few FSBO signs? I think the public sees that they need our “professional” service in these times.

Congratulations to all of us on being the “Best prepared” with the “Highest Standards”!

WAKE-UP CALL BREAKFAST – Friday, June 11th from 8:30AM to 11:00AM

Prescott Resort, 1500 Hwy 69, Prescott

Special Guest Speaker – Steve Mauk, Director, Development Services, Yavapai County will have special updates on important information for all members

Complimentary to PAAR Members – REGISTER online at www.paar.org

> members page > calendar of events

UNITED WE STAND Troops Benefit DATE CHANGED

Saturday, September 18, 2010 from 11AM to 2PM

WE need volunteers!!! Please contact Flo day or Lee Calamaio if you are able to help with this wonderful event.

Sams Club Parking Lot, Prescott Valley

ZIPFORM 6 WORKSHOP – Friday, June 18th – 9AM to 11AM and 1PM to 3PM

PAAR Office, 3719 Karicio Lane, Prescott

Instructor: Amanda Medrano, AAR Business Service Specialist

Learn about ZipForm® Standard ZipForm® Professional, transaction demonstration, tabs and icon overview, company info changes, templates and Q&A time. [CLICK HERE FOR DETAILED FLYER.](#)

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ZipForm® Renewals

Each year on April 15, when members log in to zipForm®, they are asked to renew their account. This starts a 30-day countdown—renewals must be completed by May 15. Due to membership changes, zipForm® requires this renewal in order to keep track of all active accounts used by our members. This renewal is part of membership dues, so members should not be asked to pay.

The Business Services Department has received a large volume of calls regarding the renewal process. It should be very straight forward; however, we are encountering some difficulties. Our team is available to take your calls to help you through this process. If we are unable to help you, we will work with zipForm®'s technical team to resolve your issue.

AAR zipForm® Support

zipforms@aaronline.com

480-304-8930

GRI 203 “Agency” – June 24-25 - 8AM to 5PM

Yavapai Title Community Conference Rm, 1235 E. Gurley St, Prescott

CLICK [HERE](#) for Detailed Flyer

GRI Cyber Day Tuesday, June 29 | 9:00am - 4:00pm

GRI Cyber Day is an opportunity for AAR members across the state to sample the GRI program via live webinar. A portion of each required class will be showcased in 20-minute segments. There will be 15 minutes of delivery and 5 minutes of Q&A. We want to pique the members' interest in the GRI program by giving them a sample of each module. We also want them to see the quality of the content and instructors.

The presentation will be a live audio webinar with slides. Each segment will be recorded for the course providers to use as a marketing tool. The recordings will be posted on the GRI website as well. Registration details are coming soon.

GRI 311 “Environmental Issues” - 8AM to 5PM

Yavapai Title Community Conference Rm, 1235 E. Gurley St, Prescott

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Your RAPAC Dollar

Where does your money go? Below is a simple breakdown, which shows how your RAPAC contribution helps you!

Out of \$1.00...

.70—stays in Arizona

.30—Is sent to National Association of REALTORS®

What happens to the .70 that stays in Arizona?

.15—Can be used by YOUR Local Association to support LOCAL candidates

.55—Is used by the State Association to support STATE candidates

REMINDER!!!!

**Your 3rd quarter MLS payment of \$75 is DUE by JUNE 30th
if you have chosen to make payments.**